Raytheon

News release

FOR IMMEDIATE RELEASE

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Raytheon Reports Strong First Quarter Results

Highlights

- Strong bookings of \$6.5 billion; net sales of \$6.1 billion
- Earnings per share (EPS) from continuing operations of \$1.18; FAS/CAS Adjusted EPS⁽¹⁾ of \$1.27, up 17 percent
- Solid operating cash flow from continuing operations of \$257 million
- As previously announced, increased annual dividend rate by 21 percent to \$1.50 per share and authorized new \$2.0 billion share repurchase program

WALTHAM, Mass., (April 22, 2010) – Raytheon Company (NYSE: RTN) announced first quarter 2010 income from continuing operations attributable to Raytheon of \$453 million or \$1.18 per diluted share, compared to \$449 million or \$1.11 per diluted share in the first quarter 2009. First quarter 2010 FAS/CAS Adjusted Income was \$487 million or \$1.27 per diluted share, compared to \$442 million or \$1.09 per diluted share in the first quarter 2009⁽¹⁾. First quarter 2010 FAS/CAS Adjusted EPS excluded (\$0.09) per diluted share of FAS/CAS pension expense, compared to \$0.02 per diluted share of FAS/CAS pension income in the first quarter 2009⁽¹⁾.

⁽¹⁾ FAS/CAS Adjusted Income is defined as income from continuing operations attributable to Raytheon Company common stockholders excluding the after-tax impact of the FAS/CAS pension adjustment. FAS/CAS Adjusted EPS is defined as EPS from continuing operations attributable to Raytheon Company common stockholders excluding the EPS impact of the FAS/CAS pension adjustment. FAS/CAS Adjusted Income and FAS/CAS Adjusted EPS are non-GAAP financial measures. See attachment F for a reconciliation of these measures and a discussion of why the Company is presenting this information.

"We delivered strong results during the quarter and reaffirmed our positive outlook for the year," said William H. Swanson, Raytheon's Chairman and CEO. "We have strong competitive positions, a proven track record of performance, innovative solutions and technologies that are focused on our global customers."

Net sales in the first quarter 2010 were \$6.1 billion, up 3 percent from \$5.9 billion in the first quarter 2009.

The Company generated solid operating cash flow from continuing operations of \$257 million in the first quarter 2010, which included federal and foreign tax payments of \$59 million. Operating cash flow from continuing operations in the first quarter 2009 was \$411 million, which included a net tax refund of \$323 million. Excluding these tax items, operating cash flow from continuing operations in the first quarter 2010 increased by \$228 million, primarily due to improved performance.

The Company ended the first quarter 2010 with \$2.6 billion in cash and cash equivalents and \$2.3 billion in total debt.

In the first quarter, 2010 the Company repurchased 5.5 million shares of common stock for \$300 million, as part of its previously announced share repurchase program. As announced in March 2010, the Company's Board of Directors authorized the repurchase of up to an additional \$2.0 billion of the Company's outstanding common stock and also increased the Company's annual dividend payout rate by 21 percent from \$1.24 to \$1.50 per share.

Summary Financial Results		%				
(\$ in millions, except per share data)	2010			2009	Change	
Net sales	\$	6,053	\$	5,884	3%	
Income from continuing operations attributable to Raytheon Company	\$	453	\$	449	1%	
FAS/CAS Adjusted Income ⁽¹⁾	\$	487	\$	442	10%	
EPS from continuing operations	\$	1.18	\$	1.11	6%	
FAS/CAS Adjusted EPS ⁽¹⁾	\$	1.27	\$	1.09	17%	
Operating cash flow from cont. ops.	\$	257	\$	411		
Workdays in fiscal reporting calendar		60		61		

⁽¹⁾ FAS/CAS Adjusted Income is defined as income from continuing operations attributable to Raytheon Company common stockholders excluding the after-tax impact of the FAS/CAS pension adjustment. FAS/CAS Adjusted EPS is defined as EPS from continuing operations attributable to Raytheon Company common stockholders excluding the EPS impact of the FAS/CAS pension adjustment. FAS/CAS Adjusted EPS and FAS/CAS Adjusted Income are non-GAAP financial measures. See attachment F for a reconciliation of these measures and a discussion of why the Company is presenting this information.

Bookings and Backlog

Bookings	1st Quarter						
(\$ in millions)		2010		2009			
Bookings	\$	6,526	\$	5,209			
Backlog	Period Ending						
(\$ in millions)	0	3/28/10	1	2/31/09			
Backlog	\$	36,984	\$	36,877			
Funded Backlog	\$	23,464	\$	23,479			

Bookings exceeded net sales in the first quarter 2010. The Company reported total bookings in the first quarter 2010 of \$6.5 billion, compared to \$5.2 billion in the first quarter 2009.

The Company ended the first quarter 2010 with a backlog of \$37.0 billion, compared to \$36.9 billion at the end of 2009.

Outlook

2010 Financial Outlook		
	2009 Actual	2010 Outlook
Net Sales (\$B)	24.9	25.9 - 26.4
FAS/CAS Pension Inc./(Exp.) (\$M)	27	(220)
Interest Expense, Net (\$M)	(109)	(95) - (110)
Diluted Shares (M)	395.7	377 - 382
Effective Tax Rate	32.5%	~31.5%
EPS from Continuing Operations	\$4.89	\$4.75 - \$4.90
FAS/CAS Adjusted EPS ⁽¹⁾	\$4.85	\$5.13 - \$5.28
Operating Cash Flow from Cont. Ops. (\$B)	2.7	2.0 - 2.2
ROIC (%) ⁽¹⁾	12.2	12.2 - 12.6

⁽¹⁾ FAS/CAS Adjusted EPS is defined as EPS from continuing operations attributable to Raytheon Company common stockholders excluding the EPS impact of the FAS/CAS pension adjustment. FAS/CAS Adjusted EPS and ROIC are non-GAAP financial measures. See attachment F for a reconciliation of FAS/CAS Adjusted EPS to EPS from continuing operations and attachment G for a calculation of ROIC and discussions of why the Company is presenting this information.

The Company is reaffirming its positive outlook for 2010. Charts containing additional information on the Company's 2010 financial outlook are available on the Company's website at www.raytheon.com/ir.

Segment Results

Integrated Defense Systems

	1st Qı	%	
(\$ in millions)	2010	2009	Change
Net Sales	\$ 1,336	\$ 1,262	6%
Operating Income	\$ 210	\$ 188	12%
Operating Margin	15.7%	14.9%	

Integrated Defense Systems (IDS) had first quarter 2010 net sales of \$1,336 million, up 6 percent compared to \$1,262 million in the first quarter 2009, primarily due to growth on international Patriot programs. IDS recorded \$210 million of operating income compared to \$188 million in the first quarter 2009. The increase in operating income was primarily due to higher volume on international Patriot programs.

During the quarter, IDS booked \$162 million to provide engineering services support for a Patriot air and missile defense program for U.S. and international customers. IDS also booked \$131 million on the Zumwalt-class destroyer program for the U.S. Navy, which included initial funding for the third ship.

Intelligence and Information Systems

		1st Quarter					
(\$ in millions)	2	2010			Change		
Net Sales	\$	730	\$	784	-7%		
Operating Income	\$	50	\$	61	-18%		
Operating Margin		6.8%		7.8%			

Intelligence and Information Systems (IIS) had first quarter 2010 net sales of \$730 million compared to \$784 million in the first quarter 2009. The change in net sales was primarily due to expected lower net sales on a classified program and an international advanced border control and security program. IIS recorded \$50 million of operating income compared to \$61 million in the first quarter 2009, primarily due to lower volume and increased requirements on an international program.

During the quarter, IIS booked \$1,721 million, including \$886 million on a contract to develop the next-generation Global Positioning System Advanced Control Segment (GPS-OCX) for the U.S. Air Force and \$624 million on a number of classified contracts, including \$340 million on a major classified program.

Missile Systems

	1st Qu	1st Quarter				
(\$ in millions)	2010	2009	Change			
Net Sales	\$ 1,361	\$ 1,368	-1%			
Operating Income	\$ 158	\$ 158	-			
Operating Margin	11.6%	11.5%				

Missile Systems (MS) had first quarter 2010 net sales of \$1,361 million compared to \$1,368 million in the first quarter 2009. MS recorded \$158 million of operating income in both the first quarter 2010 and the first quarter 2009.

During the quarter, MS booked \$535 million on a classified program. MS also booked \$212 million for the development of Standard Missile-3 (SM-3) and \$111 million for development work on the Exoatmospheric Kill Vehicle (EKV) program for the Missile Defense Agency. In addition, MS booked \$207 million for the production of Standard Missile-2 (SM-2) for an international customer and the U.S. Navy, \$203 million for the production of Tomahawk missiles for the U.S. Navy, \$102 million for the production of the Joint Stand-off Weapon (JSOW) for the U.S. Navy, and \$95 million for the production of Tube Launched, Optically Tracked, Wireless (TOW) missiles for international customers and the U.S. Army.

Network Centric Systems

	1st Qı	1st Quarter					
(\$ in millions)	2010 2009						
Net Sales	\$ 1,176	\$ 1,154	2%				
Operating Income	\$ 165	\$ 163	1%				
Operating Margin	14.0%	14.1%					

Network Centric Systems (NCS) had first quarter 2010 net sales of \$1,176 million compared to \$1,154 million in the first quarter 2009. NCS recorded \$165 million of operating income compared to \$163 million in the first quarter 2009.

During the quarter, NCS booked \$138 million for Long Range Advanced Scout Surveillance Systems (LRAS3) for the U.S. Army.

Space and Airborne Systems

	1st Qı	1st Quarter					
(\$ in millions)	2010	2009	Change				
Net Sales	\$ 1,095	\$ 1,046	5%				
Operating Income	\$ 159	\$ 139	14%				
Operating Margin	14.5%	13.3%					

Space and Airborne Systems (SAS) had first quarter 2010 net sales of \$1,095 million, up 5 percent compared to \$1,046 million in the first quarter 2009, primarily due to growth on classified business. SAS recorded \$159 million of operating income compared to \$139 million in the first quarter 2009. The increase in operating income was primarily due to improved program performance.

During the quarter, SAS booked \$90 million for the production of Advanced Countermeasures Electronic System (ACES) for an international customer.

Technical Services

	1st Quarter					
(\$ in millions)	 2010			Change		
Net Sales	\$ 801	\$	696	15%		
Operating Income	\$ 67	\$	44	52%		
Operating Margin	8.4%		6.3%			

Technical Services (TS) had first quarter 2010 net sales of \$801 million, up 15 percent compared to \$696 million in the first quarter 2009, primarily due to continued growth in domestic and foreign training programs supporting the U.S. Army's Warfighter Field Operations Customer Support (FOCUS) activities. TS recorded operating income of \$67 million compared to \$44 million in the first quarter 2009. The increase in operating income was primarily due to improved program performance, including higher award fees, and higher volume.

During the quarter, TS booked \$155 million on domestic training programs and \$25 million on foreign training programs in support of the Warfighter FOCUS activities. TS also booked \$88 million on the Security Equipment Integration Services (SEIS) contract for the Transportation Security Administration (TSA) and \$78 million to provide operational and logistics support to the National Science Foundation (NSF) Office of Polar Programs.

Raytheon Company (NYSE: RTN), with 2009 sales of \$25 billion, is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With a history of innovation spanning 88 years, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems, as well as a broad range of mission support services. With headquarters in Waltham, Mass., Raytheon employs 75,000 people worldwide.

Conference Call on the First Quarter 2010 Financial Results

Raytheon's financial results conference call will be held on Thursday, April 22, 2010 at 9 a.m. ET. Participants will include William H. Swanson, Chairman and CEO; David C. Wajsgras, senior vice president and CFO; and other Company executives.

The dial-in number for the conference call will be (866) 543-6405 in the U.S. or (617) 213-8897 outside of the U.S. The conference call will also be audiocast on the Internet at www.raytheon.com/ir. Individuals may listen to the call and download charts that will be used during the call. These charts will be available for printing prior to the call.

Interested parties are encouraged to check the website ahead of time to ensure their computers are configured for the audio stream. Instructions for obtaining the free required downloadable software are posted on the site.

<u>Disclosure Regarding Forward-looking Statements</u>

This release and the attachments contain forward-looking statements, including information regarding the Company's 2010 financial outlook, future plans, objectives, business prospects and anticipated financial performance. These forward-looking statements are not statements of historical facts and represent only the Company's current expectations regarding such matters. These statements inherently involve a wide range of known and unknown risks and uncertainties. The Company's actual actions and results could differ materially from what is expressed or implied by these statements. Specific factors that could cause such a difference include, but are not limited to: the Company's dependence on the U.S. Government for a significant portion of its business and the risks associated with U.S. Government sales, including changes or shifts in defense spending, uncertain funding of programs, potential termination of contracts, and difficulties in contract performance; the ability to procure new contracts; the risks of conducting business in foreign countries; the ability to comply with extensive governmental regulation, including import and export policies, the Foreign Corrupt Practices Act, the International Traffic in Arms Regulations, and procurement and other regulations; the impact of competition; the ability to develop products and technologies; the impact of changes in the financial markets and global economic conditions; the risk that actual pension returns, discount rates or other actuarial assumptions are significantly different than the Company's assumptions; the risk of cost overruns, particularly for the Company's fixed-price contracts; dependence on component availability, subcontractor performance and key suppliers; risks of a negative government audit; the use of accounting estimates in the Company's financial statements; risks associated with acquisitions, dispositions, joint ventures and other business arrangements; risks of an impairment of goodwill or other intangible assets; the outcome of contingencies and litigation matters, including government investigations; the ability to recruit and retain qualified personnel; the impact of potential security threats and other disruptions; and other factors as may be detailed from time to time in the Company's public announcements and Securities and Exchange Commission filings. The Company undertakes no obligation to make any revisions to the forward-looking statements contained in this release and the attachments or to update them to reflect events or circumstances occurring after the date of this release, including any acquisitions, dispositions or other business arrangements that may be announced or closed after such date. This release and the attachments also contain non-GAAP financial measures. A GAAP reconciliation and a discussion of the Company's use of these measures are included in this release or the attachments.

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Attachment A
Raytheon Company
Preliminary Statement of Operations Information
First Quarter 2010

(In millions, except per share amounts)	Three Months Ended					
(in thinleties, except per entare amounts)	28-	Mar-10	29-Mar-09			
Net sales	\$	6,053	\$	5,884		
Operating expenses Cost of sales		4,784 408		4,697 364		
Administrative and selling expenses Research and development expenses		152		111		
Total operating expenses		5,344		5,172		
Operating income		709		712		
Interest expense		32		32		
Interest income		(3)		(4)		
Other (income) expense		(1)		5_		
Non-operating (income) expense	-	28		33_		
Income from continuing operations before taxes		681		679		
Federal and foreign income taxes		220		222		
Income from continuing operations		461		457		
Income (loss) from discontinued operations, net of tax		(8)		3_		
Net income		453		460		
Less: Net income (loss) attributable to noncontrolling interests in subsidiaries		8		8		
Net income attributable to Raytheon Company	\$	445	\$	452		
Basic earnings (loss) per share attributable to Raytheon Company common stockholders:						
Income from continuing operations	\$	1.20	\$	1.12		
Income (loss) from discontinued operations Net income		(0.02) 1.18		0.01 1.13		
Diluted earnings (loss) per share attributable to Raytheon Company common stockholders:						
Income from continuing operations	\$	1.18	\$	1.11		
Income (loss) from discontinued operations Net income		(0.02) 1.16		0.01 1.12		
Amounts attributable to Raytheon Company common stockholders: Income from continuing operations	\$	453	\$	449		
Income (loss) from discontinued operations	Ψ	(8)	Ψ	3		
Net income	\$	445	\$	452		
Average shares outstanding						
Basic		377.6		399.0		
Diluted		384.4		404.0		

Attachment B
Raytheon Company
Preliminary Segment Information
First Quarter 2010

							Operating	Income			
		Net Sales			Operating Income			me	As a Percent of Net Sales		
(In millions, except percentages)	Three Months Ended			Three Months Ended				Three Months Ended			
	28-Mar-10 29-Mar-09 28-Mar-10 29-Mar-0		Mar-09	28-Mar-10	29-Mar-09						
Integrated Defense Systems	\$	1,336	\$	1,262	\$	210	\$	188	15.7%	14.9%	
Intelligence and Information Systems		730		784		50		61	6.8%	7.8%	
Missile Systems		1,361		1,368		158		158	11.6%	11.5%	
Network Centric Systems		1,176		1,154		165		163	14.0%	14.1%	
Space and Airborne Systems		1,095		1,046		159		139	14.5%	13.3%	
Technical Services		801		696		67		44	8.4%	6.3%	
FAS/CAS Pension Adjustment		-		-		(53)		11			
Corporate and Eliminations		(446)		(426)	-	(47)		(52)			
Total	\$	6,053	\$	5,884	\$	709	\$	712	11.7%	12.1%	

Attachment C Raytheon Company Other Preliminary Information First Quarter 2010

(In millions)	Funded Backlog			acklog Total B				Backlog			
	28	28-Mar-10		31-Dec-09		8-Mar-10	31	-Dec-09			
Integrated Defense Systems	\$	5,701	\$	5,595	\$	10,046	\$	10,665			
Intelligence and Information Systems		1,574		1,588		5,295		4,360			
Missile Systems		6,244		6,454		7,868		7,657			
Network Centric Systems		4,388		4,389		5,301		5,501			
Space and Airborne Systems		3,549		3,402		5,760		5,921			
Technical Services		2,008		2,051	-	2,714		2,773			
Total	\$	23,464	\$	23,479	\$	36,984	\$	36,877			

		Bookings			
		Three Months Ended			
	28-	-Mar-10	29-Mar-09		
Total Bookings	\$	6,526	\$	5,209	

Attachment D Raytheon Company Preliminary Balance Sheet Information First Quarter 2010

(In millions)

	28-Mar-10		31-Dec-09		
Assets					
Cash and cash equivalents	\$	2,613	\$	2,642	
Accounts receivable, net		113		120	
Contracts in process		4,742		4,373	
Inventories		329		344	
Deferred taxes		266		273	
Prepaid expenses and other current assets		116		116	
Total current assets		8,179		7,868	
Property, plant and equipment, net		1,969		2,001	
Deferred taxes		363		436	
Prepaid retiree benefits		121		111	
Goodwill		11,925		11,922	
Other assets, net		1,243		1,269	
Total assets	\$	23,800	\$	23,607	
Liabilities and Equity					
Current liabilities					
Advance payments and billings in excess of costs incurred	\$	2,173	\$	2,224	
Accounts payable	•	1,310	•	1,397	
Accrued employee compensation		656		868	
Other accrued expenses		1,220		1,034	
Total current liabilities		5,359		5,523	
Accrued retiree benefits and other long-term liabilities		5,854		5,793	
Deferred taxes		23		23	
Long-term debt		2,328		2,329	
Equity Raytheon Company stockholders' equity					
Common stock		4		4	
Additional paid-in capital		11,186		10,991	
Accumulated other comprehensive loss		(4,768)		(4,824)	
Treasury stock, at cost		(5,712)		(5,446)	
Retained earnings		9,406		9,102	
Total Raytheon Company stockholders' equity		10,116		9,827	
Noncontrolling interests in subsidiaries		120		112	
Total equity		10,236		9,939	
Total liabilities and equity	\$	23,800	\$	23,607	
Total habilition and oquity	Ψ	20,000	Ψ	20,007	

Attachment E Raytheon Company Preliminary Cash Flow Information First Quarter 2010

(In millions)	Three Months Ended			
	28-N	29-Mar-09		
Net income (loss)	\$	453	\$	460
(Income) loss from discontinued operations, net of tax		8		(3)
Income (loss) from continuing operations		461		(3) 457
Depreciation		74		71
Amortization		29		26
Working capital (excluding pension and taxes)*		(677)		(938)
Discontinued operations		2		(6)
Net activity in financing receivables		16		9
Other		354		786
Net operating cash flow		259		405
Capital spending		(45)		(33)
Internal use software spending		(14)		(13)
Acquisitions		(12)		-
Dividends		(117)		(112)
Repurchases of common stock		(300)		(300)
Warrants exercised		163		-
Other		37		4
Total cash flow	\$	(29)	\$	(49)

^{*} Working capital (excluding pension and taxes) is a summation of changes in: accounts receivable, net, contracts in process and advance payments and billings in excess of costs incurred, inventories, prepaid expenses and other current assets, accounts payable, accrued employee compensation, and other accrued expenses from the Statements of Cash Flows.

Attachment F
Raytheon Company
Non-GAAP Financial Measures - FAS/CAS Adjusted Measures
First Quarter 2010

FAS/CAS Adjusted EPS Non-GAAP Reconciliation

(In millions, except per share amounts)	2010 Guidance			
	First Q	uarter	Low end	High end
	2010	2009	of range	of range
Diluted earnings per share from continuing operations attributable to Raytheon Company common stockholders	\$ 1.18	\$ 1.11	\$ 4.75	\$ 4.90
Less: Per share impact of the FAS/CAS Pension Adjustment*	(0.09)	0.02	(0.38)	(0.38)
FAS/CAS Adjusted EPS **	\$ 1.27	\$ 1.09	\$ 5.13	\$ 5.28
* FAS/CAS Pension Adjustment	\$ (53)	\$ 11	\$ (220)	\$ (220)
Tax effect (at 35% federal statutory rate)	19_	(4)	77	77
After-tax FAS/CAS Pension Adjustment	(34)	7	(143)	(143)
Diluted Shares	384.4	404.0	382.0	377.0
Per share impact of the FAS/CAS Pension Adjustment	\$ (0.09)	\$ 0.02	\$ (0.38)	\$ (0.38)

FAS/CAS Adjusted Income from Continuing Operations attributable to Raytheon Company common stockholders Non-GAAP Reconciliation

	First Quarter				
	2010			2	2009
Income from Continuing Operations attributable to Raytheon Company					
common stockholders	\$	453		\$	449
FAS/CAS Pension Adjustment (Tax effected at 35% federal statutory rate)		34			(7)
FAS/CAS Adjusted Income from Continuing Operations attributable to					
Raytheon Company common stockholders**	\$	487		\$	442
raymour company common decemendate	<u> </u>				

^{**} These amounts are not measures of financial performance under U.S. generally accepted accounting principles (GAAP). They should be considered supplemental to and not a substitute for financial performance in accordance with GAAP and may not be defined and calculated by other companies in the same manner. FAS/CAS Adjusted EPS is defined as diluted EPS from continuing operations attributable to Raytheon Company common stockholders excluding the earnings per share impact of the FAS/CAS pension adjustment. FAS/CAS Adjusted Income from Continuing Operations attributable to Raytheon Company common stockholders is defined as income from continuing operations attributable to Raytheon Company common stockholders excluding the after-tax impact of the FAS/CAS pension adjustment. We are providing these measures, which exclude the impact of the FAS/CAS pension adjustment, because management uses them for the purposes of evaluating and forecasting the Company's financial performance and we believe it allows investors to benefit from being able to assess our operating performance in the context of how our principal customer, the U.S. Government, allows us to recover pension costs and to better compare our operating performance to others in the industry on that same basis.

Attachment G
Raytheon Company
Preliminary Return on Invested Capital Non-GAAP Financial Measure
First Quarter 2010

The Company defines Return on Invested Capital (ROIC) as income from continuing operations excluding the after-tax effect of the FAS/CAS Pension Adjustment plus after-tax net interest expense plus one-third of operating lease expense after-tax (estimate of interest portion of operating lease expense) divided by average invested capital after capitalizing operating leases (operating lease expense times a multiplier of 8), adding financial guarantees less net investment in Discontinued Operations, and adding back the impact of the accounting standard for employers' accounting for defined benefit pension and other postretirement plans. ROIC is not a measure of financial performance under generally accepted accounting principles (GAAP) and may not be defined and calculated by other companies in the same manner. ROIC should be considered supplemental to and not a substitute for financial information prepared in accordance with GAAP. The Company uses ROIC as a measure of efficiency and effectiveness of its use of capital and as an element of management compensation.

Return on Invested Capital

(In millions, except percentages)	2009		2010 Initia	l Guidance
	' <u>'</u>		Low end	High end
			of range	of range
Income from continuing operations	\$	1,977		
FAS/CAS Pension Adjustment, after-tax *		(18)		
Net interest expense, after-tax *		71	Combined	Combined
Lease expense, after-tax *		66		
Return	\$	2,096	\$ 2,155	\$ 2,200
Net debt **	\$	(132)		
Equity less investment in discontinued operations		9,560		
Lease expense x 8, plus financial guarantees		2,815	Combined	Combined
Minimum pension liability		5,007		
Invested capital from continuing operations ***	\$	17,250	\$ 17,700	\$ 17,500
ROIC		12.2%	12.2%	12.6%

^{*} Federal statutory tax rate of 35%

^{**} Net debt is defined as total debt less cash and cash equivalents and is calculated using a 2 point average

^{***} Calculated using a 2 point average